Manish Chawda

"Passionate about technology and managing risks attributed to the use of technology."

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Security clearance: British, and Singaporean

Singaporean permanent residence

PROFILE

I am highly motivated and dynamic, adaptable to all business environments. I excel at both strategic and operational levels, and I am inspired by business and technology challenges. My passion for technology is matched only by my problem-solving abilities, which I utilise to resolve complex business problems.

I run a successful consultancy across 10+ countries from my base in Singapore. In this role, I have had the opportunity to establish a strong market presence and drive rapid business growth in a highly competitive market. I am particularly passionate about presenting at the board level to help senior management better understand their organisations' challenges.

Board Commitments

Managing Director of Pragma Pte Ltd – Board member for seven years
Fintech and Analytics Pte Ltd – Board member for seven years
Miya Health – Independent board member for four years
Singapore Fintech Association – Cyber Committee Member
CREST – Asia Committee Member

STRENGTHS

Innovation: Developed IP using technology that can:
- Save costs and create efficiencies
- Create value and
- Become a unique selling proposition.

Leadership: Proven track record in leading propositions:
- Building high-performing teams
- Developing talent, and mentoring and
- Taking on wider responsibility.

Growth: Ability to leverage relationships:
- Knowledge of technology used in financial sector
- Deep understanding of global cyber/tech risk regulation and
- Winning in the marketplace.

PUBLICATION

2015	Viewpoint Cybersecurity – Grant Thornton
2015	ABS Guidelines on Control and Procedures
2013	DBS newsletter on Technology risk matters
2013	Technology Risk Management - PwC
2010	PCI DSS v2.0 – Infosecurity Magazine
2010	People Power – Internal Auditor
2009	Endpoint Encryption & Threat Protection
2008	Privileged Account & Password Management

EDUCATION AND CERTIFICATION

2011	Certified in Risk and Information Systems (CRISC)
2009	PCI Qualified Security Assessor (QSA)
2008	Certified Information Security Manager (CISM)
2008	Certified Information System Security Professional (CISSP)
2006	RSA Securid Engineer, checkpoint certified security administrator
2000	IBM Tivoli Express Engineer, Actividentity consultant
1993	University of Greenwich: BSc (Hons): Mathematics

PUBLIC SPEAKING

Cyber Security Insurance Risk Modelling – Tokio Marine – November 2016
Cyber Security for Company Board Members – Australian Institute of Company Directors – September 2016
Cyber Security – IIA Philippines - October 2013
CSARN Manchester – November 2011
Cloud Computing Realising the Benefits – IIA – February 2011
How vulnerable is your business – 3 seminars 2008
Gurus guide to Endpoint Security – InfoSec Show April 2007

CAREER SUMMARY

October 2024.to Present

● Founder CEO – Nexus Intelligence Advisory (NIA)

Nexus Intelligence Advisory (NIA) is a globally focused consultancy specialising in advanced cybersecurity, intelligence, and strategic advisory services. Headquartered in Singapore, NIA leverages a sophisticated understanding of cyber threats, data intelligence, and regulatory frameworks to empower organisations worldwide. NIA operates three Service Brands to support its clients and partners.

Intellisecure, where we deliver tailored cybersecurity advisory and regulatory solutions designed to protect businesses. Our services focus on proactive risk management, compliance, and cutting-edge defence strategies, setting us apart with a client-centric approach. In Portfolio, see how we've partnered with global clients to secure their operations.

Intelliresponse, your trusted partner in cyber incident response and recovery. Our services are dedicated to the rapid detection, containment, and resolution of cyber threats, ensuring minimal disruption to your business. We stand apart with our 24/7 expert-led response teams and industry-leading incident management strategies.

Intellidesign, where we innovate AI-driven cybersecurity products as a design company that redefines how businesses protect themselves from digital threats. Our services focus on developing cutting-edge solutions tailored to your unique security needs, combining AI with industry expertise to deliver unmatched protection.

August 2016 to Present

● CEO – Fintech and Analytics

Fintechanalytics was created to help organisations unlock their full potential in financial technology. Our team consists of seasoned finance, technology, and business strategy experts.

I lead a dynamic organisation that harnesses technology and data to revolutionise financial services. Our company operates at the intersection of finance and technology, delivering cutting-edge solutions in digital payments, risk management, predictive analytics, and financial data intelligence. Our innovative platforms and services empower businesses to make informed decisions, streamline operations, and enhance customer experiences.

My responsibilities involve setting strategic direction.
- Overseeing product development and ensuring alignment across teams to meet our business objectives.
- I work closely with the leadership team to identify market opportunities, drive innovation, and maintain our competitive edge.
- A significant part of my role includes engaging with stakeholders, from clients and investors to regulators, ensuring compliance and fostering trust.
  Additionally, I monitor performance metrics to ensure we meet short- and long-term goals while cultivating a culture of excellence and adaptability within the company.

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CAREER SUMMARY

September 2016.to April 2024

● **Founder CEO – Pragma**

Pragma is a global provider of cybersecurity and regulatory solutions. We help organisations strengthen cyber resilience and safeguard valuable information assets with a pragmatic approach.

Currently, Pragma is the trusted partner of some of the world's most successful organisations across a wide range of industries, including 4 of Forbes's Most Valuable Brands, 3 of Singapore's Hottest FinTechs, and the Best Global Crypto Exchange and 10 of the Top 100 Insurance Companies. Headquartered in Asia and Europe and with regional offices worldwide, we provide Cyber and Regulatory Consultancy, Incident Response, Managed Security services, and Security Testing services.

We built this company from scratch without external funding, have 50 employees in over 12 countries, and have over $7m in revenues.

We have been awarded two new Singapore Cyber Licenses, and according to the Financial Times, Pragma is one of the fastest-growing cyber companies in Asia. I chair the Singapore Fintech Association Cyber Committee and am a CREST Asia Committee member.

Notable Projects: 2022 Capgemini and Razer, and 2013 Standard Chartered 647 Private Banking Statements Breach. We work closely with Interpol and Asian police forces on breach cases as expert witness and forensic experts.

August 2015 to September 2016

● **Partner – Grant Thornton Singapore**

Grant Thornton Singapore was established in January 2015. I was hired to establish and supervise the Singapore Advisory practice. The practice grew from zero to $1 million in revenue in less than a year. It has over 12 permanent staff members with expertise in advisory cyber security, regulatory compliance, technology, and programme management.

Responsibilities

- Business consulting leader in APAC, managing the region's steering group of Advisory leaders.
- Developed the client portfolio for more than 30+ active clients. (Standard Chartered Bank, Fujitsu, LTA, CMC, and Deutsche Bank)
- Led the negotiation and signed Master Service Agreements for global and regional banks in Singapore.
- Supported global clients in evaluating their Cyber Security posture.
- I have implemented best practices for the firm's risk, client, and technology management.
- Actively developed thought leadership and media coverage on Cyber Security.
- I created the regional strategy to deliver the penetration team, tools, and environment.
- I am developing alliance relationships with product vendors to assist in implementing the solution.
- Managed the incident management team for the APAC region.
- We assisted Fujitsu clients in securing large financial service contracts with our regulatory expertise in MAS TRM and Outsourcing.
- Set up and run a cyber security team that supports clients in achieving good security practices.

Impact

My FY16 target was to achieve $1m in revenue, with a healthy pipeline of $7m in possible work for FY17.
Achieved market presence in cybersecurity and supported clients in achieving a baseline of good security posture.

July 2012 to July 2015

● **Director – PricewaterhouseCoopers LLP Singapore**

I lead a sustainable Technology Risk practice, manage a team and oversee cyber security, regulatory and compliance advisory for PwC Singapore.

Responsibilities

- I advise on Cyber Security, IT Risk regulation, and the Data Protection Act. As a Technology Risk consultant, I help Southeast Asian Financial Services (FS) clients understand how technology risk impacts their compliance and operations.
- The day-to-day responsibility of creating proposals, frameworks, and innovative solutions to win and deliver projects.
- They have developed guidelines for controlling objectives and procedures when outsourcing services for the Association of Banks in Singapore; they created v1.0 OSPAR.
- They collaborate with Google and Microsoft to bring their cloud solutions to the corporate market.
- I am developing alliance relationships with product vendors to assist in implementing solutions.
- Manage and maintain FS Technology Risk Forum with Singapore and Regional CIOs for Asia.
- For the past two years, I have assisted the Singaporean government in investigating cyber incidents that have gained significant attention.

Impact

My FY15 target was to achieve S$1.5m. I achieved S$5.2m delivered. In 2013, I led a 10-week financial audit in the Philippines and managed directors in three time zones. I also supported Microsoft in enabling banks in Singapore to use Office 365.

February 2010 to June 2012

● **Senior Manager – PricewaterhouseCoopers LLP United Kingdom**

I previously served as the head of the Northern Information Security Business Unit at PwC, providing strategic and tactical advice to clients on IT solutions, risk management, governance, and compliance. My primary goals were establishing a new technology practice within PwC and developing a sustainable business. I led a team of 10 technology specialists carefully selected after a thorough interview. Together, we were able to achieve the following objectives:

Responsibilities

- We are the UK National Centre of Excellence for PCI and a PCI Qualified Security Assessor Company for PwC UK.
- Revenue figures for FY12 £1.2m.
- Building a practice that understands Financial Services (RBS, Barclays Capital, and Deutsche Bank) and their challenges (data loss, compliance, and regulatory needs) can add value.

Impact

- Meeting as many clients as possible and listening to their challenges and requirements.
- Offering innovative services that meet the client's requirements and offer value they require.
- I managed and operated the Northern practice as my own business (Profit and loss), cost-efficient, adaptable to change, innovative, and limited the outgoing costs to retain maximum profits.

April 2006 to January 2010

● **Chief Architect – NTT Communication**

This role involves designing, implementing, and integrating security services for major clients.

Responsibilities

- Identity Access Management consultancy and team management.
- IT Compliance consultancy, SOX, PCI, ISO27001.
- Principal Consultant will deliver projects on time and within budget.
- Project management and new business development.
- Pre-sales support to the sales team.
- Proposal writing.

Major Clients and projects I have driven during my time at NTT are below:

Project/Client: Sainsbury's   **Role: PCI DSS Security Advisor**

I ensured that all Sainsbury's retail outlets complied with PCI DSS credit/debit and loyalty card regulations. As a senior advisor, I resolved non-compliant requirements related to PCI DSS and oversaw cardholder data storage, transfer, access, and use to achieve compliance status.

Our technical expertise and innovative solutions saved the client 550 person-days of effort and approximately £750k in costs.

Project/Client: Vodafone   **Role: Principal Consultant**

Designed and implemented an access control system for Vodafone using Actividentity Java smartcards. The solution enabled monitoring of physical and logical access to diverse resources, such as rooms, laptops, applications, and tools. The system also offered endpoint encryption and strong authentication to enhance security.

Impact

Increased revenue by 15% per quarter, won significant projects with innovative cost-saving technology and business process changes. Pioneered innovative MSS products, programs and services to drive revenue growth (£3m) and

● enhanced member services.

CAREER SUMMARY

Security Manager – ABN AMRO

I accelerated ABN AMRO's Global Account Request Tool GART security and identity software project and managed three major projects with a total technology investment of €9M+.

Impact

This successful delivery has resulted in accurate control for the bank to deliver to SOX compliance.

Senior Security Architect – Bank of America

American Bank led a $360m project to transfer US tech to Europe. I approved all info security policies, ensuring compliance and data protection during the migration of technology.

Responsibilities
- Identification, integration, implementation, and evaluation of security solutions.
- Participated in bank-wide strategic projects / initiatives, providing senior security representation.
- To develop robust architecture frameworks and propose environment changes.

Managing Director – Infohit Consultants Ltd

Clients: Corporation of London, Fuji Investment Bank, High-speed Office and Medicines Control Agency

Increase security controls for perimeter and internal systems. I was responsible for implementing a security solution. This involved liaising with all application, server, and network teams to implement a viable solution. This The project life cycle followed the end-to-end design, new services, testing, implementing, and documenting. The clients benefited from secure and controlled solutions, minimising security incidents.

Clients: Equant (GlobalOne)

The fourth largest Managed Security Provider (MSP) acquired my skills to reduce the outstanding number of level 2/3 helpdesk calls and bring a new team to take over. I significantly reduced the time to deliver solutions to the customer whilst applying exceptional customer service that increased profitability. I designed the Euroclear banking environment, the Clearing bank for Euros. Over 1 trillion Euros are processed through this environment in a month.

Client: AltaVista and Geoworks

One of the world's largest Internet Search engine and indexing providers required securing the UK operation's internal systems. This role involved security auditing and comprehensive vulnerability analysis. This enabled the company to remediate any security issues found.

Client: Madge Networks

My role at Madge was to design best practice security designs to comply with the customer security policy. The majority of the customers were using Checkpoint Firewall-1, managed by Provider-1.

Client: GAM, Lancaster Plc, Direct line, Computacenter, and Exodus Internet

Applying my security expertise to various inner and outer London companies to produce and implement security policies within tight deadlines. This enabled the organisation to achieve compliance with policy.

Permanent Roles

Company:	Colt Telecom and Pfizer
Company:	BBC
Company:	Woolwich Plc (Barclays Bank)
Company:	Standard & Poor's

NOTABLE PROJECTS

- Bank of America European data centre migration to United States (Dallas)
- Large investment bank shadow financial audit in the Philippines
- Implementation of Euro clear bank
- Leading the enablement of PwC UK to become a Payment Card Industry QSA company
- Enabled Microsoft Corp to be on the Monetary Authority of Singapore approved provider for Office 365
- Setup brand new businesses (start up) departments and business in Singapore (PwC Technology Risk and Grant Thornton Advisory
- Setup the outsourcing business Oneservice.asia as a software as a service business with 5+ clients in three months

HOBBIES

- Travelling, especially in Asia, with my family
- Reading, avid reader of technology and fantasy
- Enjoy reading about supercars and innovation behind them
- Enjoy music and listening and mixing
- Completed four Spartan Races, and multiple 10km races
- I am very passionate about technology, love gadget and how they work
- Enjoy scuba diving (PADI)